

### CITY OF GRAND JUNCTION SOLE SOURCE JUSTIFICATION FORM

Date: <u>1/31/2024</u>	Requested By: <u>Brandon Stam</u>
Department: <u>Downtown Development Authority</u>	Division: <u>N/A</u>
Vendor Name: <u>Meridian Rapid Defense Group</u>	Net Cost Delivered: \$ <u>102,102.02</u>

Provide G/L Account where funds are budgeted: 103-850.8100  
 Project code, if applicable ZFMLD-DDA24

<b>SOLE SOURCE JUSTIFICATION</b> <i>(INITIAL ALL ENTRIES THAT APPLY)</i>	
Material/Service Description: <u>Meridian Barricades for Downtown Event Safety</u>	
1. <input checked="" type="checkbox"/>	Uniqueness: Is unique and unavailable from any other source due to proprietary rights, patents, copyrights, secret processes, or monopoly control;
2. <input type="checkbox"/>	Compatibility: There is a need for compatibility with existing equipment, technologies, or processes, and only a specific product or service can satisfy that need;
3. <input type="checkbox"/>	Urgency: Delay would lead to serious injury, death, or significant financial loss;
4. <input checked="" type="checkbox"/>	Expertise: The vendor has unique experience, expertise, or capabilities unavailable elsewhere;
5. <input type="checkbox"/>	Standardization: There is a need to standardize specific equipment or supplies to reduce training, inventory, or maintenance costs, and only one vendor can meet this need;
6. <input checked="" type="checkbox"/>	Written demonstration and justification is available which reasonably and practicably establishes that the selection of a sole source vendor is in the best interest of the City.

**Attach Justification Memo and Pricing Documentation, then proceed with signatures below.  
 After Dept Head approval, forward to Purchasing.**

<b>Department Director Approval:</b>	
I recommend that competitive procurement be waived and that the service or material described herein be purchased as a sole source.	
Signed: <u>Brandon Stam</u> <small>F84E1CF0F8004B0</small>	<u>1/31/2024</u> Date
Department Head Signature	

<b>Purchasing Approval:</b>	
Based on the above and attached documents, I have determined this to be a sole source with no other vendor practicably available.	
Signed: <u>Jay Valentine</u> <small>09BA38D53ED04B7</small>	<u>1/31/2024</u> Date
Purchasing Manager Signature	

<b>Final Authorization</b>	
City Manager Approval Required (\$25K to \$50K)	yes / no
Signed: <u>Greg Caton</u> <small>2F1EE1D55758492</small>	<u>1/31/2024</u> Date
City Manager Signature	

City Council Approval Required (over \$50K)	yes / no
DDA Board	*Reference DDA Resolution 2023-04



*Memorandum*

**TO: City of Grand Junction Purchasing Manager**  
**FROM: Brandon Stam, Downtown Grand Junction Executive Director**  
**DATE: 1/17/2024**  
**SUBJECT: Sole Source for Downtown Event Safety Barricades**

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Downtown Grand Junction hosts nine annual events which take place on closed streets. These events draw crowds of up to 27,000 people who need protection while enjoying the event. Regular road closure equipment does not provide an adequate barrier from an oncoming vehicle trying to drive into the crowd.

The Meridian Rapid Defense Group's barricade system provides protection for event patrons from a vehicle being able to enter the area at dangerous, high speeds. The barricade system has been proven not to kill the driver of the attacking vehicle. These barriers are unique in that they are sturdy enough to withstand a vehicle but mobile enough for event staff to set them in place with the proper training and equipment. Since street festivals and parades are completely temporary in nature these barricades allow for efficient setup while still maintaining emergency access points for police and fire.

Locally Palisade has had success with this same brand of barricades, and they were recently used to prevent a tragedy at the Rose Bowl Parade in California. As more incidents happen across the country with threats to public events the purchase of these barricades is an investment in public safety in Downtown Grand Junction events.



**Meridian Rapid Defense Group Sales LLC**  
 177 E. Colorado Blvd  
 Suite 200  
 Pasadena CA 91105  
 United States

**Quote**  
**#QUO-S-10155**

01/23/2024

**Bill To**

Brandon Stam  
 Downtown Grand Junction  
 250 N. 5th Street  
 Grand Junction CO 81501  
 United States

**Ship To**

Downtown Grand Junction  
 101 S. 3rd Street, Suite 100  
 Grand Junction CO 81501  
 United States

Date	Expires	Shipping Method	Sales Rep
01/23/2024	04/22/2024	Freight Out	Bill Plock

Item	Price Level	Quantity	Rate	Amount
<b>MATK 1.0</b> Meridian 8 Barrier Trailer Kit		1		
<b>ADDT008</b> Meridian 8-Barrier Drop Deck Trailer	GSA	1	\$24,120.18	\$24,120.18
<b>AB1200</b> Archer 1200 Mobile Barrier	GSA	8	\$6,513.75	\$52,110.00
<b>AMHA003-2</b> Archer Manual Hauler 2.0	GSA	1	\$1,925.18	\$1,925.18
<b>MRDG-AFTB</b> Archer Field Tow Bar	GSA	2	\$574.18	\$1,148.36
<b>AAC4F001-2</b> Archer Arrestor Cable – 4 ft.	GSA	7	\$574.18	\$4,019.26
<b>AAC10F001-2</b> Archer Arrestor Cable – 10 ft.	GSA	2	\$670.68	\$1,341.36
<b>End of Group</b>				\$84,664.34
<b>MRDG-CT</b> Certified Training	GSA	1	\$1,442.68	\$1,442.68
<b>Freight-Out</b> Freight-Out		1	\$15,995.00	\$15,995.00

**Subtotal** \$102,102.02

**Tax (2.9%)** \$0.00

**Total** \$102,102.02

**Notes:**

QUO-S-10155

**GRAND JUNCTION DOWNTOWN DEVELOPMENT AUTHORITY (DDA)**

**DDA RESOLUTION 2023-04**

**Resolution Supporting the Grant Application and Authorizing the Executive Director to Submit a Request for a Grant from the Mesa County Federal Mineral Lease District and the completion of Meridian Barricades for Downtown Grand Junction (DGJ) Events.**

**RECITALS:**

WHEREAS, the Downtown Development Authority (DDA) is a political subdivision of the City of Grand Junction, and therefore an eligible applicant for a grant awarded by the Mesa County Federal Mineral Lease District (“MCFMLD”); and

WHEREAS, the DDA has submitted a Grant Application for the Meridian Barricades for Downtown Grand Junction Events (Project) requesting a total award of \$50,000 (Grant); and

WHEREAS, DDA Board supports the completion of the Project if the Grant is awarded by the MCFMLD.

**NOW THEREFORE, BE IT RESOLVED BY THE GRAND JUNCTION DOWNTOWN DEVELOPMENT AUTHORITY BOARD THAT:**

1. The Recitals are hereby incorporated as findings by the DDA Board.
2. The DDA Board strongly supports the Grant application and has appropriated matching funds for the Project if the Grant is awarded by the Mesa County Federal Mineral Lease District.
3. If the Grant is awarded, the DDA will complete the Project as it strongly supports the same.
4. The DDA Board authorizes the expenditure of funds necessary to meet the terms and obligations of a grant award pursuant to the terms and conditions of the MCFMLD grant agreement.
5. The Project will be utilized for Downtown Grand Junction, Colorado and will be owned by the DDA for the next 25 years. The DDA will continue to maintain the Meridian Barricades for Downtown Grand Junction events in a high-quality condition and will annually appropriate funds for necessary maintenance.

6. If the Grant is awarded, the Downtown Grand Junction Board hereby authorizes Brandon Stam to sign a grant agreement with the MCFML.

Read and approved this 1<sup>st</sup> day of September 2023.

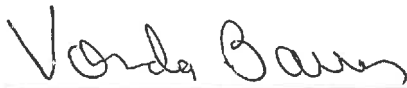


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Cole Hanson, Chair

Grand Junction Downtown Development Authority

ATTEST:



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Vonda Bauer, Administrative Specialist

Grand Junction Downtown Development Authority