

SS-5549-24-KN

CITY OF GRAND JUNCTION SOLE SOURCE JUSTIFICATION FORM

Date: <u>11/25/2024</u>	Requested By: <u>Mark Ritterbush</u>
Department: <u>Water Services</u>	Division: <u>Utilities</u>
Vendor Name: <u>Ferguson Enterprises, Inc</u>	Net Cost Delivered: \$ <u>58,044</u>

Provide G/L Account where funds are budgeted: 301-610-010-F1304-F130409
 Project code, if applicable _____

SOLE SOURCE JUSTIFICATION (INITIAL ALL ENTRIES THAT APPLY)	
Material/Service Description: <u>Neptune Water Meters</u>	
1. _____	- Uniqueness: Is unique and unavailable from any other source due to proprietary rights, patents, copyrights, secret processes, or monopoly control;
2. <u>MR</u>	- Compatibility: There is a need for compatibility with existing equipment, technologies, or processes, and only a specific product or service can satisfy that need;
3. _____	- Urgency: Delay would lead to serious injury, death, or significant financial loss;
4. _____	- Expertise: The vendor has unique experience, expertise, or capabilities unavailable elsewhere;
5. <u>MR</u>	- Standardization: There is a need to standardize specific equipment or supplies to reduce training, inventory, or maintenance costs, and only one vendor can meet this need;
6. <u>MR</u>	- Written demonstration and justification is available which reasonably and practicably establishes that the selection of a sole source vendor is in the best interest of the City.

**Attach Justification Memo and Pricing Documentation, then proceed with signatures below.
 After Dept Head approval, forward to Purchasing.**

Department Director Approval:	
I recommend that competitive procurement be waived and that the service or material described herein be purchased as a sole source.	
Signed: _____	Date: <u>11/25/24</u>
<small>Department Head Signature</small>	<u>RANDI KIM, UTILITIES DIRECTOR</u>

Purchasing Approval:	
Based on the above and attached documents, I have determined this to be a sole source with no other vendor practicably available.	
Signed: _____	Date: <u>11/26/2024</u>
<small>Purchasing Manager Signature</small>	<small>Date</small>

Final Authorization	
City Manager Approval Required (\$25K to \$50K)	yes / no
Signed: _____	Date: <u>1/27/2025</u>
<small>City Manager Signature</small>	<small>Date</small>

City Council Approval Required (over \$50K)	yes / no
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Memorandum

TO: Randi Kim, Utilities Director

From: Mark Ritterbush, Water Services Manager

DATE: November 25, 2024

SUBJECT: Sole Source Justification for Purchase of Neptune Meters

There has been a previously approved sole-source purchase approval for Neptune Water meters through HD Supply Waterworks which allowed the Water Department to buy water meters that were compatible with our AMI system. During 2024, Neptune switched their authorized vendor from HD Supply Waterworks to Ferguson Enterprises, Inc. The purpose of this Memo is to request a sole source be established with Ferguson Enterprises, Inc in order to continue to buy new water meters that are compatible with our AMI system and for the following reasons:

- 1) Electronic meter reading equipment currently used is only compatible with Neptune radio read meters.
- 2) Ferguson Enterprises, Inc., located in Grand Junction, is the only authorized Neptune distributor in the territory between Denver and Salt Lake City.
- 3) Neptune does not allow authorized dealers outside the local territory to bid against each other.



FERGUSON WATERWORKS #2745
 2868 I-70 BUSINESS LOOP
 GRAND JCT, CO 81501-0000

Phone: 970-243-4604
 Fax: 970-241-6622

Deliver To: From: Jordan Miller jordan.miller@ferguson.com Comments:

07:55:50 NOV 19 2024

FERGUSON WATERWORKS #2745

Price Quotation
 Phone: 970-243-4604
 Fax: 970-241-6622

Bid No: B374829
Bid Date: 11/19/24
Quoted By: JDM

Cust Phone: 970-244-1495
Terms: NET 10TH PROX

Customer: CITY OF GRAND JUNCTION
 333 W AVE BLD 3
 WATER DEPARTMENT
 METER ACCOUNT
 GRAND JCT, CO 81501

Ship To: CITY OF GRAND JUNCTION
 333 W AVE BLD 3
 WATER DEPARTMENT
 METER ACCOUNT
 GRAND JCT, CO 81501

Cust PO#:

Job Name: 5/8 PCODER YEAR END

Item	Description	Quantity	Net Price	UM	Total
NED2B11RWG3SG89	LF 5/8X3/4 T10 V4 R9001 USG PIT 6	102	352.000	EA	35904.00

Net Total: \$35904.00
Tax: \$0.00
Freight: \$0.00
Total: \$35904.00

Quoted prices are based upon receipt of the total quantity for immediate shipment (48 hours). SHIPMENTS BEYOND 48 HOURS SHALL BE AT THE PRICE IN EFFECT AT TIME OF SHIPMENT UNLESS NOTED OTHERWISE. QUOTES FOR PRODUCTS SHIPPED FOR RESALE ARE NOT FIRM UNLESS NOTED OTHERWISE.

CONTRACTOR CUSTOMERS: IF YOU HAVE DBE/MBE/WBE/VBE/SDVBE/SBE GOOD FAITH EFFORTS DIVERSITY GOALS/ REQUIREMENTS ON A FEDERAL, STATE, LOCAL GOVERNMENT, PRIVATE SECTOR PROJECT, PLEASE CONTACT YOUR BRANCH SALES REPRESENTATIVE IMMEDIATELY PRIOR TO RECEIVING A QUOTE/ORDER.

Seller not responsible for delays, lack of product or increase of pricing due to causes beyond our control, and/or based upon Local, State and Federal laws governing type of products that can be sold or put into commerce. This Quote is offered contingent upon the Buyer's acceptance of Seller's terms and conditions, which are incorporated by reference and found either following this document, or on the web at <https://www.ferguson.com/content/website-info/terms-of-sale>
 Govt Buyers: All items are open market unless noted otherwise.

LEAD LAW WARNING: It is illegal to install products that are not "lead free" in accordance with US Federal or other applicable law in potable water systems anticipated for human consumption. Products with "NP" in the description are NOT lead free and can only be installed in non-potable applications. Buyer is solely responsible for product selection.
 Buyer shall accept delivery of products within 60 days of Seller receiving the products at Seller's warehouse. If Buyer causes or requests a delay in delivery of the products, Buyer may be subject to storage fees and additional costs caused by such delay. Seller reserves the right to requote the products and reschedule the delivery date, subject to manufacturer's lead times and price increases, if Buyer is unable to accept delivery within 60 days.



HOW ARE WE DOING? WE WANT YOUR FEEDBACK!

Scan the QR code or use the link below to complete a survey about your bids:

<https://survey.medallia.com/?bidsorder&fc=2745&on=75482>



INVOICE NUMBER	TOTAL DUE	CUSTOMER	PAGE
1568223	\$22,140.00	75482	1 of 1

PLEASE REFER TO INVOICE NUMBER WHEN MAKING PAYMENT AND REMIT TO:

FERGUSON WATERWORKS #1116
 PO BOX 802817
 CHICAGO, IL 60680-2817

Please contact with Questions: 844-481-8644

MASTER ACCOUNT NUMBER: 347542

SHIP TO:

CITY OF GRAND JUNCTION
 333 W AVE BLD 3
 WATER DEPARTMENT
 METER ACCOUNT
 GRAND JCT, CO 81501

SHIP WHSE.	SELL WHSE.	TAX CODE	CUSTOMER ORDER NUMBER	SALESMAN	JOB NAME	INVOICE DATE	BATCH
2745	2745	COE	RON/SCOTT	JDC	NEW ORDER STOCK	11/15/24	IO 74358

ORDERED	SHIPPED	ITEM NUMBER	DESCRIPTION	UNIT PRICE	UM	AMOUNT
60	60	NED2B11RPWG11SG89	5/8X3/4 T10 PCDR R900I W/ 6 FT ANT GOOD IN STOCK IN AURORA	369.000	EA	22140.00
12	0	NED2F11RPWG11SG89	1 T10 PROCODER R900I 6 ANT 11/15 LEAD TIME		EA	0.00
5	0	NRPW2G41	REG P/C R900I V4 USG 1-1/2 T10 PIT 10/20 LEAD TIME		EA	0.00
20	0	NRPW2G51	REG P/C R900I V4 USG 2 T10 PIT 10/20 LEAD TIME		EA	0.00
INVOICE SUB-TOTAL						22140.00

LEAD LAW WARNING: IT IS ILLEGAL TO INSTALL PRODUCTS THAT ARE NOT "LEAD FREE" IN ACCORDANCE WITH US FEDERAL OR OTHER APPLICABLE LAW IN POTABLE WATER SYSTEMS ANTICIPATED FOR HUMAN CONSUMPTION. PRODUCTS WITH "NP IN THE DESCRIPTION ARE NOT LEAD FREE AND CAN ONLY BE INSTALLED IN NON-POTABLE APPLICATIONS. BUYER IS SOLELY RESPONSIBLE FOR PRODUCT SELECTION.

Due to the Thanksgiving holiday on Thursday, November 28th, please ensure all payments are submitted by Wednesday, November 27th.

TERMS: NET 10TH PROX	ORIGINAL INVOICE	TOTAL DUE	\$22,140.00
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All past due amounts are subject to a service charge of 1.5% per month, or the maximum allowed by law, if lower. If Buyer fails to pay within terms, then in addition to other remedies, Buyer agrees to pay Seller all costs of collection, including reasonable attorney fees. Complete terms and conditions are available upon request or at <https://www.ferguson.com/content/website-info/terms-of-sale>, incorporated by reference. Seller may convert checks to ACH.



Grand Junction City Council

Regular Session

Item #3.b.

Meeting Date: December 4, 2024
Presented By: Randi Kim, Utilities Director
Department: Utilities
Submitted By: Randi Kim

Information

SUBJECT:

Sole Source Purchase with Ferguson Enterprises Inc. for Water Meters

RECOMMENDATION:

Staff recommends approval of the sole source purchase of water meters from Ferguson Enterprises Inc.

EXECUTIVE SUMMARY:

Ferguson Enterprises Inc. is the sole distributor of Neptune water meters in Grand Junction. The Utilities Department has standardized on Neptune water meters for conformity within our system and compatibility with the advanced metering infrastructure components including network collectors and software.

BACKGROUND OR DETAILED INFORMATION:

Ferguson Enterprises Inc. is the sole distributor of Neptune water meters in Grand Junction. The Utilities Department has standardized on Neptune water meters for conformity within the City's system and compatibility with advanced metering infrastructure components including network collectors and software. The distributor that previously distributed Neptune meters is no longer a supplier.

The Utilities Department maintains more than 9,900 meters. Staff completed replacement of all manual read meters with radio read meters in 2022 and implemented advanced metering infrastructure to allow near real-time water meter reads. The Utilities Department has an ongoing asset management program to replace first generation radio read meters that have limited functionality and communication range or have reached their useful life.

FISCAL IMPACT:

Funding for the purchase of water meters in the amount of \$58,044 is included in the 2024 Adopted Budget for the Water Enterprise Fund.

SUGGESTED MOTION:

I move to (approve/deny) the sole source purchase of 102 water meters from Ferguson Enterprises Inc. in the amount of \$58,044.

Attachments

None